



Aviator Consulting

Profile and Services

Aviator Consulting

Arne Lennart Lohmann

Since 2022

Freelance Consultant
Aviator Consulting

Since 2019

First Officer Airbus A320
Deutsche Lufthansa AG

2016-2019

Project Manager
P3 aviation GmbH

2015-2016

Project Consultant
acondas GmbH

2012-2015

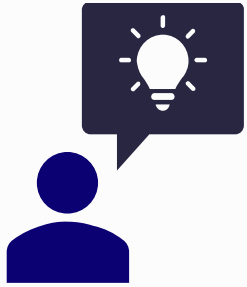
Multi-Crew Pilot Licence
Lufthansa Flight Training

2007-2012

Master of Science Business Administration
University of Mannheim

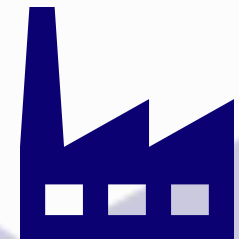


Aviator Consulting Experience



10 years consulting experiences in aviation, energy, publishing, industrial services and public sector

15 years of working experience in the aviation industry, including airlines, airports, manufacturing and ground services



6 years operational airline experience working as a full-time commercial airline pilot

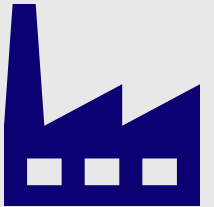
Aviator Consulting Knowledge

Methods

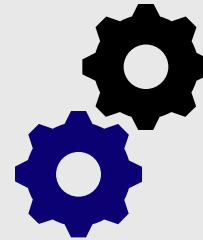


- ✈ **Project management**
 - ✈ agile, hybrid, waterfall
- ✈ **Process management**
 - ✈ mapping, analysis, improvement
- ✈ **Change management** as a success factor for transformation
- ✈ **Stakeholder management**

- ✈ **Aircraft manufacturing**
 - ✈ Process knowledge: aircraft design, engineering & manufacturing
 - ✈ Airbus tool landscape and digitalization projects
- ✈ **Airline management**
 - ✈ Commercial: sales and pricing
 - ✈ Operations: fleet, network and crew planning
 - ✈ Business Aviation: approval and business model
- ✈ **Airport management**
 - ✈ Operations and Traffic Optimization



Industry



Collaboration

- ✈ **Organizational learning**
 - ✈ Aviation failure policy
- ✈ **Leadership skills and team development**
 - ✈ "Lead like a Captain - How to empower your team to succeed"
- ✈ **Team vision development**

Aviator Consulting Services



Consulting



Workshops



Trainings

Aviator Consulting

Consulting Services



Consulting

- ✈ **Project management support from end-to-end**
 - ✈ Definition (goals, structure, framework)
 - ✈ Set-up to match organizational structure and project goals
 - ✈ Support (milestone definition and tracking, sponsor boards, obstacle management)
 - ✈ Closure (goal tracking, outcome measurement, definition of way-forward)
 - ✈ Follow-up
- ✈ **Change management** to fit organizational needs

Aviator Consulting Workshops



Workshops

- ✈ **Workshops along the project lifecycle**
(e.g. project definition, team collaboration, organizational development, vision workshops)
- ✈ **Team and leadership** workshops
(e.g. “Project Cockpit: Managing teams and risks”)
- ✈ **Organizational development** workshops
(“How to turn failure into gold - Learning from the unique failure policy of the aviation industry”)

Aviator Consulting Trainings



- ✈ **Technical Knowledge**
Airplane Technology Basics and Advanced
- ✈ **Process Knowledge**
Introduction to Airplane Manufacturing
- ✈ **Business Knowledge**
Aviation Business – The industry’s business models explained
- ✈ **Methodological Knowledge**
Project Management (Waterfall, Agile, Hybrid)
Decision Making in Collaborative Teams

Aviator Consulting Contacts

Aviator Consulting

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