

Aviator Consulting

Profile and Services

Aviator Consulting

Arne Lennart Lohmann

2007-2012

Master of Science Business Administration
University of Mannheim

2012-2015

Multi-Crew Pilot Licence
Lufthansa Flight Training

2015-2016

Project Consultant
acondas GmbH

2016-2019

Project Manager
P3 aviation GmbH

Since 2019

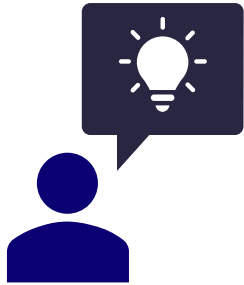
First Officer Airbus A320
Deutsche Lufthansa AG

Since 2022

Freelance Consultant
Aviator Consulting

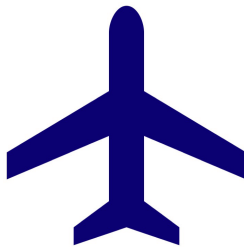
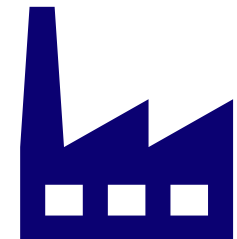


Aviator Consulting Experience



5 years consulting experiences in aviation, energy, publishing, industrial services and public sector

10 years of working experience in the aviation industry, including airlines, airports, manufacturing and ground services



3 years operational airline experience working as a full-time commercial airline pilot

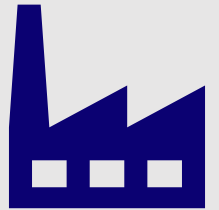
Aviator Consulting Knowledge

Methods

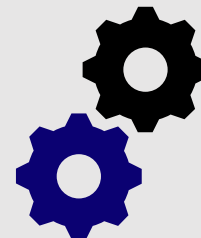


- ✈ **Project management**
 - ✈ agile, hybrid, waterfall
- ✈ **Process management**
 - ✈ mapping, analysis, improvement
- ✈ **Change management** as a success factor for transformation
- ✈ **Stakeholder management**

- ✈ **Aircraft manufacturing**
 - ✈ Process knowledge for aircraft design, engineering and manufacturing
 - ✈ Airbus tool landscape and digitalization projects
- ✈ **Airline management**
 - ✈ Commercial: sales and pricing
 - ✈ Operations: fleet, network and crew planning
- ✈ **Airport management**
 - ✈ Operations and sales



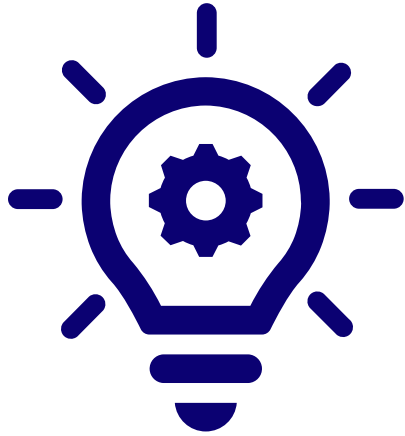
Industry



Collaboration

- ✈ **Organizational learning**
 - ✈ Aviation failure policy
- ✈ **Leadership skills and team development**
 - ✈ "Lead like a Captain - How to empower your team to succeed"
- ✈ **Team vision development**

Aviator Consulting Services



Consulting



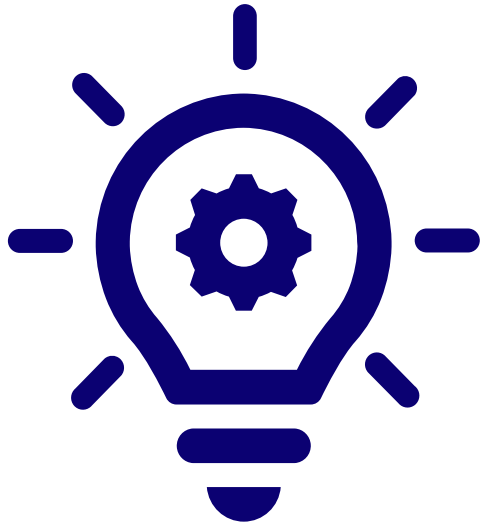
Workshops



Trainings

Aviator Consulting

Consulting Services



Consulting

- ✈ **Project management support from end-to-end**
 - ✈ Definition (goals, structure, framework)
 - ✈ Set-up to match organizational structure and project goals
 - ✈ Support (milestone definition and tracking, sponsor boards, obstacle management)
 - ✈ Closure (goal tracking, outcome measurement, definition of way-forward)
 - ✈ Follow-up
- ✈ **Change management** to fit organizational needs

Aviator Consulting Workshops



Workshops

- ✈ **Workshops along the project lifecycle**
(e.g. project definition, team collaboration, organizational development, vision workshops)
- ✈ **Team and leadership** workshops
("What can project leaders learn from pilots")
- ✈ **Organizational development** workshops
("How to turn failure into gold - Learning from the unique failure policy of the aviation industry")

Aviator Consulting Trainings



- ✈ **Technical Knowledge**
Airplane Technology Basics and Advanced
- ✈ **Process Knowledge**
Introduction to Airplane Manufacturing
- ✈ **Business Knowledge**
Aviation Business – The industry’s business models explained
- ✈ **Methodological Knowledge**
Project Management (Waterfall, Agile, Hybrid)
Decision Making in Collaborative Teams

Aviator Consulting Contacts

Aviator Consulting

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